



## Quote of the Month:

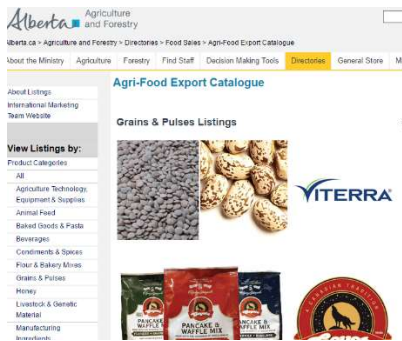
"Opportunity is missed by most people because it is dressed in overalls and looks like work"

Thomas A. Edison

# CONNECTIONS

## Raising YOUR Profile Get your business listed in the Agri-Food Export Catalogue. FOR FREE!

Alberta Agriculture & Forestry publishes the "AGRI-FOOD EXPORT CATALOGUE", a resource for foreign buyers to find goods and services produced or



available here in Alberta. Even if you do not directly export, maybe you offer container loading services, bagging services, rail car loading, or other services that exporters require.

Being listed does not cost anything: NOT being listed could cost a lost opportunity. To inquire if your business qualifies to be listed in the directory, contact AA&F directly at [agrifoodexports@gov.ab.ca](mailto:agrifoodexports@gov.ab.ca).

## ADVERTISE IN "ALBERTA SEED GUIDE"

Book your ad in the next issue of OUR Industry magazine.

Members get a preferred early booking rate. Also advertising in both the fall and spring issues are a deal.

Please contact Hiten Shah at Issues Ink to book your ad. [shah@issuesink.com](mailto:shah@issuesink.com).

(advertising rate info is also available from)  
Monica at the office (403) 489 9999  
[monica.klaas@seedprocessors.ca](mailto:monica.klaas@seedprocessors.ca)

IT'S NOT TOO EARLY TO BOOK YOUR AD

## EXPORT OPPORTUNITY

Alberta Agriculture has been working with Canadian Trade Commissioners in the Middle East over the past year to identify a number of companies looking for commodities such as grains and pulses. To date, 22 companies have expressed an interest to visit Saskatchewan and Alberta to meet with Canadian suppliers.

Alberta Agriculture & Forestry is in the process of organizing a program in Calgary from May 11-14, 2016. We are hoping to engage industry in the program and there are a couple of areas where you could intersect with the group:

**May 11** Business to Business Meetings

Location: Sheraton Cavalier, Calgary

**May 12** Business Tours

Location: Calgary and surrounding region

**May 13** Casual networking opportunity

Location: Banff (transportation provided)

FOR FURTHER INFORMATION CONTACT:

**Julie Price, CITP** International Initiatives Officer

International Relations and Marketing |

Agriculture & Forestry

Tel: (780) 422-7194

E: [julie.price@gov.ab.ca](mailto:julie.price@gov.ab.ca) | [www.agrifoodalberta.ca](http://www.agrifoodalberta.ca)

## ANNUAL VOLUME SUMMARIES

It's that time of year again, to fill out volume summaries. The information is used to benchmark and profile the Association in the marketplace. Please note that the processing summaries are shared amongst member plants. Other information collected is put together (aggregated) and used to leverage the Association in certain situations. Information of individual plants is NEVER released. Thank You, in advance for your cooperation in submitting the summary information no later than August 1, 2016

## Check out our NEW e- Home.

[www.seedprocessors.ca](http://www.seedprocessors.ca) is now up & running. Everyone should have received the universal sign in ID & password to access the “members only” part of the site. Access to the member’s only part of the site is intended for managers and the chairman of each board. In this area, you will find past AGM minutes, inspection forms, etc... Check it out...

[www.seed.ab.ca](http://www.seed.ab.ca) is still our website for customers to search for and find seed processing services.

**Find Alberta Seed Processors on Twitter**  
**@abseedpro**

## Safety Signage

To be in alignment with Federal labor Laws, all facilities must have appropriate safety signage. WorkCare Consulting has pulled together a group order for safety signage for locations that do NOT apply seed treatments, as well as those locations that do handle seed treatments. A copy of the order form was sent out with all membership renewals. Order deadline is April 29, 2016

If you require further information, please contact  
JamiePage at (780)349-3379

[jp@workcareconsulting.com](mailto:jp@workcareconsulting.com)

## Events:

### MANAGERS TRAINING

High Prairie  
June 21 & 22

### ENCHANT GRAND OPENING

Enchant, AB  
June 29, 2016

### VOLUME SUMMARY SUBMISSION

**DEADLINE:**  
AUGUST 1, 2016

**Have News & Events you think should be posted in future CONNECTIONS?**  
Contact Monica ...  
[monica.klaas@seedprocessors.ca](mailto:monica.klaas@seedprocessors.ca)

## Seeking Director for Region 3.

If anyone is interested in representing region 3 on the Provincial Board of Directors, please contact Dave Bishop (President) at 403 382 9786. To be on the Provincial Board, a person must be a shareholder of one of the plants in the associated region. Board experience is preferred, but not absolutely necessary.

## Registered Varieties & PBR Data Base.

Need to know the registration status of a variety, and the PBR designation? Go to [cdnseed.org](http://cdnseed.org) and click on the “Library” tab for a complete listing.

## E Mail Addresses Needed: STILL

To ensure that EVERYONE is receiving timely information on education opportunities, business development opportunities, and seed industry information, email address of the plant and the CHAIRMAN are required.

## EMPLOYMENT OPPORTUNITIES

### PINCHER CREEK SEED PLANT

#### FULL TIME Plant Operator

Pincher Seed Plant is seeking a full-time assistant manager with an opportunity to become manager in the future. The right individual will have a minimum of 2 - 3 years of seed plant experience, with Color Sorter experience being an asset .

Please email [seedmanpc@gmail.com](mailto:seedmanpc@gmail.com)

### STROME SEED PLANT

#### FULL TIME Plant Manager

Experience necessary. Wage negotiable.

For further information contact  
Tom Zwack at 780-608-9592  
or email [t.zwack@hotmail.com](mailto:t.zwack@hotmail.com)