

“Just remember you can’t climb the ladder of success with your hands in your pockets.” *Arnold Schwarzenegger*

## September 2018 Connections

### 66<sup>th</sup> AGM January 16-18, 2019

#### “Setting the Stage for Success”

Mark your calendars for January 16-18, 2019.

##### ON THE MOVE:

For the first time in decades (drum roll, please), the Board has selected a new venue for the AGM. The Double Tree Inn, 16615-109 Ave, Edmonton is the venue that has been selected for the 2019 AGM.

##### CHANGES TO THE FORMAT:

The agenda is currently being crafted with plans to hold an awards luncheon, (rather than an awards banquet), workshops, business to business intelligence sharing, networking opportunities, and a tradeshow.

Also, as a special event, we are planning on taking in the vibrant Mayfield Dinner Theatre.

**Detailed Minutes of the 65<sup>th</sup> AGM** are now posted in the “members Only” section of the website. This version of the minutes will NOT be printed for distribution at the AGM. A shorter abbreviated version will be printed in an effort to reduce waste.

**Resolutions:** Resolutions to the 2019 AGM will be received until December 15, 2018. Please note that resolutions should pertain to the entire Association, rather than a specific geographical area or region. Also, resolutions need to be compliant with all applicable provincial & federal laws & regulations. Resolution Forms are available on the ‘members-only’ section of our website.

**Registration Forms will be available shortly**

### Strategic Planning Opportunity

“Fail to plan: plan to fail” ...This is a great opportunity for your plant to considering creating or updating your strategic plan and would like some assistance, please contact Monica in the office ASAP. We currently have quotes form a few very qualified facilitators to assist plants in Strategic Planning.

### Long Service Awards

Be sure to notify your regional director of any plant directors and/or staff that are celebrating 20-year long service milestones. Once an individual is on the list they will receive recognition in 5-year increments until they retire.

### Deadline Sept. 18 to Save \$\$\$

### Advertise in “ALBERTA SEED GUIDE”



Book your ad in the next issue of OUR industry magazine. Your business DOES have unique attributes that the world is dying to know about... Advertising can tell existing customers that they are making the right choice, as well as bring in new customers!

**Members get a preferred early booking rate,** and rates are reduced for booking in both the fall & spring editions. There are also opportunities to place ads on the SEED.ab.ca website. The early booking deadline is September 18. Come on, tell the world who you are.

A copy of the booking sheets for both digital & print are available on the ‘members-only’ section of our website.

Please contact Issues Ink to book your ad.

[marketing@issuesink.com](mailto:marketing@issuesink.com). Or 877 710 32222

**IT'S NOT TOO EARLY TO BOOK YOUR AD**

SEED   
SMART

### SEED SMART

Proposals are now being accepted for ideas of how to propel the SEED SMART Program to a larger

audience. In the past we have used radio, twitter, printed materials and posters. This industry-leading initiative is a point of differentiation for our Association. Please send any ideas you may have to Monica in the office. Remember: the only bad idea is no idea.

## Software Solutions

Still looking for a seed plant software program to help you with billing & inventory management?



Art Speelman at the Blackie

Seed Plant has a custom-built software package that does NOT have a monthly subscription fee. If you are interested in learning more, contact Art @ 403 684 3340

## Business Volume Report Forms

Thank you to everyone that submitted your volume information on time!!!! Draft copies of the reports are now posted on the 'members-only' section of the website. Please look at your numbers and be sure that errors were not made in the input of the data. Should you see an error, please contact Monica ASAP to ensure your data is properly represented. Please refrain from printing the report prior to final verification. Also, to note: this information is CONFIDENTIAL... The information can be used for benchmarking purposes, but must not be shared in its entirety to anyone outside of your immediate board of directors. **Business data is powerful... with power comes a responsibility to keep the information confidential.**

## Know the New PBR Rules

- 1) If a variety is protected under PBR, **it is illegal to sell common seed, even if you don't use the variety name.**
- 2) Under PBR, it is OK to keep seed on your farm - as long as the farm-saved rights are not pre-empted by another agreement or contract.
- 3) Under the new PBR '91 rules, **the buyer, the processor, and the seller are responsible for the infringement.**
- 4) The BEST way to protect yourself & your plant from being implicated in an infringement case is to use the Grower Declaration form in a consistent manner. If you require more information on the declaration, please contact Monica in the office.

The goal of Plant Breeders' Rights is to encourage investment in plant breeding in Canada. There is a misconception that PBR only benefits large companies - the fact is large companies often have other tools to protect their intellectual property (including patents and contracts). PBR is critically important for public breeders, (including universities) and smaller private breeders who may not have the resources or traits necessary to utilize other forms of protection.

## Equipment For Sale

### Lougheed Co-op Seed Cleaning Plant

1- 6 row Carter Day indent  
1- 6 row Precision grader  
1- 2 row Carter Day indent  
2- dust collectors  
1- 10 x 80-foot steel scale  
Various legs and conveyors  
Call for details 780-386-3771

### Battle River Seed Cleaning Cooperative Ltd

Delta i-IQ/CCD 5 Color Sorter. Asking \$ 35,000.00  
For further details, contact Mark @ 780 745 2279  
Or email brscc@mcsnet.ca

### Strome Seed Cleaning Plant

Used Buffer for Sale.

For Further details, please contact Strome Seed Plant 780 376 3573

## Employment Opportunities

### Willingdon Municipal Seed Cleaning Co-op

#### **is seeking a Full-Time Seed Plant Operator:**

The Willingdon Seed Cleaning Co-op is a steel facility that has quality up to date equipment that cleans both Pedigree and commercial seed. Regular plant operational hours are 8am-5pm Monday-Friday with exceptions during busy seasons. Currently the plant employs one full-time Manager, two part-time Operators, and has a part-time Secretary/Treasurer.

We are currently seeking a self-motivated, confident individual to fill the position of Seed Plant Operator and help grow the business. This person should have a valid class 5 license, good communication skills, be mechanically inclined, able to work well with others, and be willing to advance skills. A knowledge of grains, oilseeds and pulse crops would be an asset.

Salary will be based on experience. Bonuses and employee incentives will be discussed at the job interview.

For job details and questions, contact:

President Ross Bezovie: (780)208-9400 or at [acepoultry@live.ca](mailto:acepoultry@live.ca)

Vice-President Zolton Yaremie: (780) 886-0772 or at

[zyaremie@hotmail.com](mailto:zyaremie@hotmail.com)

Interested applicants can drop off their resume in person at the Willingdon Seed Plant, email it to

[willingdonseedcleaningplant@gmail.com](mailto:willingdonseedcleaningplant@gmail.com),

or mail it in to the address below:

Willingdon Seed Cleaning Co-operative Box 356, Willingdon, Alberta T0B4R0

This position will remain open until a suitable candidate is found.

## Taber Seed Cleaning Association

### **Is seeking a SEED PLANT OPERATOR**

Remuneration commensurate with experience. To apply or for more details, contact Joe Hanson at

[joe.hansontsc@yahoo.ca](mailto:joe.hansontsc@yahoo.ca)