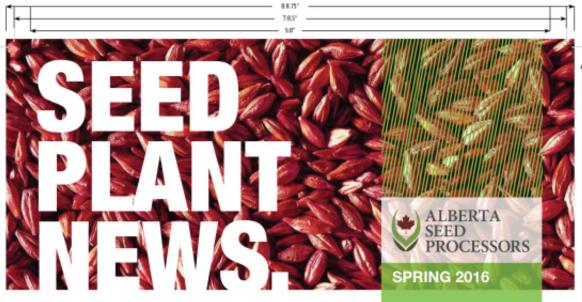
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PRESIDENT'S/BOARD OF DIRECTORS' REPORT

GREETINGS FROM THE BOARD OF DIRECTORS AND GENERAL MANAGER

A big thank you needs to go out to all of the members that participated in the Annual General Meeting. In particular, plants from Alliance, Bashaw, Beaver County, Coronation, Vegreville, and Westlock had multiple delegates attend the AGM. Annual meetings are only as good as the participants make them; the success of the AGM rests with the participants. Accolades to the Managers' Group for all the work they do in providing training and networking opportunities for staff to continually improve. Especially popular this past year was the tour to BioVision Seed labs, as well as the Fun Casino that kicked the entire event into high gear!

Special recognition has to go out to the managers that presented in the "If I Can Do It, You Can Do It" segment of the AGM. Peggy Erion from Alliance, Ron Wirsta from St Paul, and Shaun Grant from South Peace all shared business development projects which they are currently in the process of implementing. Peggy and Ron provided excellent insights into the innovations they are working with at their plants. The 3 P (Planet, People, Profit) analysis project that they have undertaken measures and plans a path forward to ensure their businesses are operating to maximum efficiency. The 3 P platform has accountability to the Planet (environment), the People (employees), and Profit (shareholders).

Shaun Grant at the South Peace Plant in Dawson Creek shared information about the transformation from a plant that only cleaned seed to a multifaceted business supplying various products and services to their shareholder base. He focused on how changing the culture of how the Board and employees think is an ongoing project. Shaun inspired the attendees to keep looking for opportunities and to ask themselves, "Why not?" rather than focusing on why it can't be done

Thanks again to Peggy, Ron and Shaun for their excellent presentations at the AGM.

The Business Development workshop on Friday afternoon was well attended with a full room. This year, the session was split into two topics: Employee Retention Strategies and Financial Fitness. Alberta Agriculture and Forestry did a short session on Employee Retention. Their main message was that keeping employees is key, as employee turnover incurs high costs. They suggested that offering things like flexible work hours, and a benefit package will help retain employees. ATB's presentation on Financial Fitness highlighted the information that is critical to supply to lenders. They suggested that boards seek directors with financial backgrounds to bridge knowledge gaps on the boards.

As a result of the AGM, the Board will be crafting a path forward for the Association, using the feedback from the round table discussions, as well as the many important conversati that took place in hallways and over lunch tables.

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A few common themes seemed to jump out during these crucial conversations

- Communication is key to both boards and managers
- 2. While business diversification is a great apportunity, focus needs to be retained on our core business of cleaning seed
- 3. Caution must be exercised in expanding membership in the organization beyond the traditional co-op seed cleaning business

Our Board continues to change as well. This year, we welcomed two new Board members. Hector Quellette is the new director for Region 7 (Peace Country). Blair Peregrym is the new representative on the Provincial Board for the Managers' Association. We still have a board vacancy for Region 3 (East Central). At our re-organizational meeting, David Bishop was elected President, with Kelly Wheeler being elected Vice President. A listing of the Board is included with the neveletter, please do not healtste to contact your Regional Director or the General Manager, should you have questions or ideas that would benefit the membership.

n keeping with Federal Labour and Health and Safety laws, the Board continues to offer group safety sign pricing through Work Care Consulting, as well as development of safety operations manuals and sundry services, such as emergency response plans. Plants can contact Jamie Page at Work Care Consulting directly with any occupational health and safety questions at (780) 349-3379.

At our March Board of Directors' meeting, the Board once again accepted the proposal from Morneau Shepell to provide our health and dental insurance program through Manuffe. The issue of increasing costs was discussed, with the ever-increasing age of our insured populatio driving costs higher. Information on benefit rates indicated that we could change providers and have a cost savings for a year, but then rates. vould trend upwards, resulting in net savings being null.

The Managers' Association has been busy planning for their annual training session, scheduled for June 21 and 22 in High Proirie All managers and staff are encouraged to attend. The training session will be covering important OH&S, TDG and WHM&S topics. as well as offering networking opportunities.

Best wishes for a safe and successful spring.

Monica Klass, General Manage

ALBERTA SEED PROCESSORS: BOARD OF DIRECTORS 2016

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Vice President/Director. Region 2

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General Manager

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AA&F Representative

Advisory Capacity Bill Chapman, AAMF Box 4590, Barthead, AB T7N 1A4 Phone: (780) 674-8258 Cell: (760) 349-0300 Етий: Ый спарталёромай са

GOLDEN KERNEL AWARDS

The Golden Kernel Awards were once again presented at the Annual General Meeting Banquet by Bayer. These awards recognize excellence in seed treating. The recipients of the awards are as follows:



Category A

Greg Andrews

Three Hills, AB

- 717







ARTICLE

Category B 50,000-99,999 bush

Hugh Baier, Provost, AB (above Ron Balderson, Spring Coulee, AB (photo unavallable)

Category C 25,000-49,999 bust Bryant Kushner High Prairie, All

Gien Hartel,

Coronation, All

OUTSTANDING SERVICE AWARD:

This past January, the Association recognized an individual that has made contributions to the Association as a whole. The efforts of this year's Outstanding Service Award recipient, Steven Miller, have led the organization through many years of significant change.

Raised on a farm west of Westlock, Steven trained as a heavy duty mechanic before returning to Wastlock to farm. Steven is married to Shelly and has two children; a son, Jeffery, and a daughter, Lisa, who is engaged and will be getting married this summer

He is currently the vice chair of the Westlock Seed Cleaning Plant and was a board member of the successful Westlock Terminals. Steven served on the Provincial Board of Directors for 10 years. and was President for 5 years. His first year as President was the last year that the province funded our General Manager position. Steven's unwavering leadership led the Association through this ona

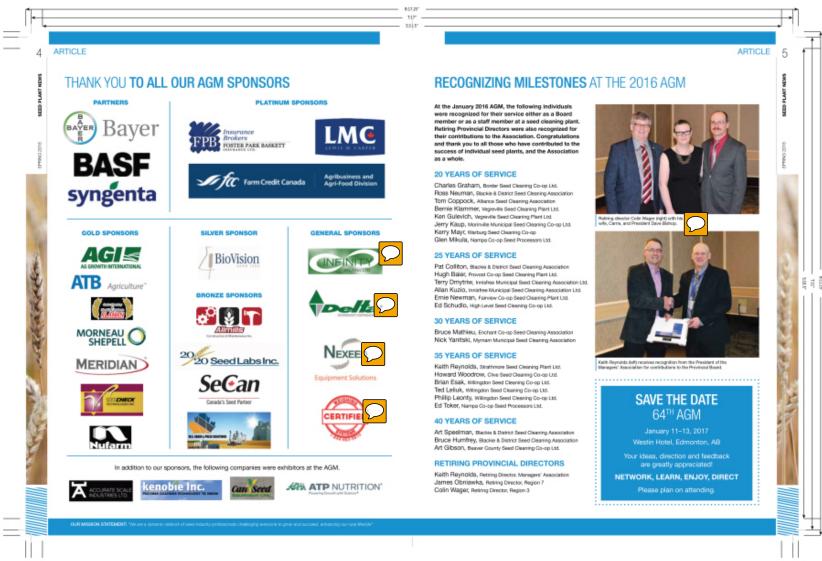
of considerable change, crafting a road map of how the "new" organization would not only survive, but thrive. He was the lead of our Association in the Seed Industry Partnership with the Alberta Seed Growers, Steven was instrumental in hiring a shared General Manager for both associations. Steven's excellence in communication and collaboration ensured the Association's path forward considered all members, regardless of geography. He also lobbled for more funding from the Seed Guide that we share with the growers. He chaired the Pusarium Action Committee and was a champion for the managers, calling them the backbone of our Association. These are but a



To ensure that everyone is receiving timely information on education apportunities, business development opportunities, and seed industry information, email addresses of the plant and the chairman are required. Over half of the membership update forms have been received. Sadly, most are missing the email address for the chairman. Every attempt to keep the email volume to a minimum will be made, with content being yetted. Hard-copy mail is periodically required, but in an effort to keep information on-time and low cost, email is definitely the preferred method of information delivery. Please submit chairman email addresses to monica. Ataas@seedprocessors.ca



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Determining the right KRAs helps organizations focus for results.

What You Can Do

. Invest at least 2 days to a strategic planning workshop with board and senior managers present.

Trust customers, staff and data into Royal Bank. And when Y2K loomed, a KRA for many

computer-dependant businesses was risk management related to software programming,

- · Pause when you get to the point in strategic planning when KRAs are to be identified. Encourage participants to silendy ponder the implications of the current situation as it relates to the desired end state.
- - 0. What are the 3 to 5 most important areas of focus that will best propel the organization forward in its mission and help it prosper in the new environment we see coming down the road?
 - 0 What strengths or opportunities can be leveraged or exploited?
 - 6 What weaknesses or threats most need managing?
- . Identify the common themes as participants report their ideas back to the group.
- · Resist any remotations to have more than 5 or less than 5 KRAs
- Go the next step by identifying indicators of success for each KRA.
- . Once finalized, over communicate the KRAs to all staff

This article was originally written by STRIVEL April 2006.



industry, fires and explosions are the number one cause of injury, death and property damage. As the industry has grown and the amount of grain handled at a given facility has increased, the number of dust explosions has increased As an employee, it is important for you to recognize what causes grain fires and explosions so you can help prevent these estentially deadly disasters

For a dust explosion to occur in a grain elevator or any type of mill, there must e grain dust, oxygen, an ignition source and a confined space. It is important to note that not all grains have the same explosive properties. Bice and wheat floor are the most explosive, followed by wheat straw, corn and grain dust from winter wheat, and oats.

A higher volume of grain being moved means more dust in the air and more risk for fire and explosion. Therefore, movement or anywhere grain is subject. to mechanical stress. These stressful areas could include elevator legs, boots

Do Your Part

Careful consideration by all employees will help prevent grain fires and explosions. The best way to keep out of danger is to take the following actions:

- · Avoid exposing hot bearings to grain dust
- Avoid welding or cutting near grain dust

- · Carefully and safely remove foreign objects caught in machinery

All of these hazards are proven to have the highest probability of igniting a fire or explosion if ignored. Other possible, though less likely, sources of ignition could be electrical components, static electricity, lightning, metal/stone sparks and spontaneous combustion.

Firefighting Dos and Don'ts

In the event that you are present during a grain dust fire, it is important you don't engage in extinguishing methods that will further spread the dust or create suspended dust clouds, as that may result in an explosion. Take the following steps to stay safe and to keep the fire contained

- · Isolate the fire if possible; otherwise,
- . Shut down any equipment
- · Follow your employer's emergency action plan
- · Remove all warm or burning materials from the area.
- Restart the equipment only after the fire area has been inspected and cleared by qualified personnel

Talk to your supervisor for further plan or if you have additional questions



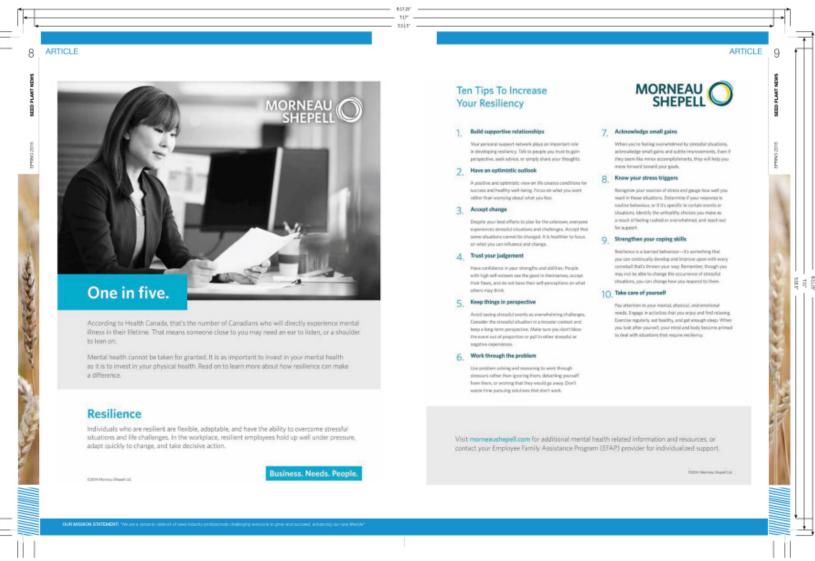
Keep it Clean

Housekeeping is an important part of fire prevention in grain handling facilities. Keep areas clean of excessive dust and notify your employer if your housekeeping program is not being followed.

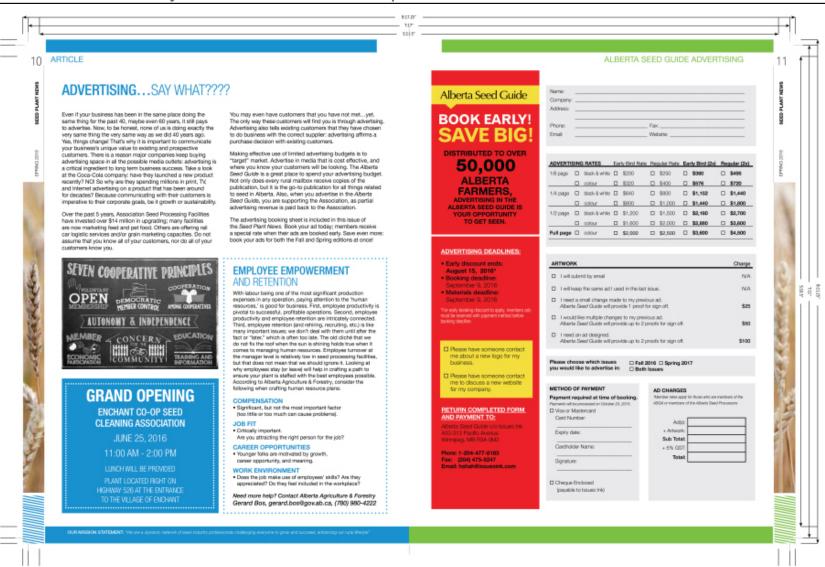
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"The AG8 strain that infects cereals and causes

There are two major strains that we do get here,

and canols. In order to see the impact of AG2.1, the most virulent strain present in Western

and although they can be found in most major.

crops, they are only a financial issue in pulses

Canada, we inoculated canola and wheat that

stand reduction in canols, there was little impact

contained the disease. While there was a big

Early scouting also helps you learn what is in

your soil and can help guide seed treatment decisions the following year. Dark roots or

brown lesions on the roots or coleoptile are

early indicators of disease. After emergence monitoring establishment and plant stand

in your orop. Later in the season, reduced

counts can also hint at levels of disease issues

are dealing with a seed- or soil-borne disease.

Kroeker says the best seed treatments are the

ones that attack a range of diseases that have

been proven to impact yield in a particular

crop. "We know fusarium is a problem for cereal growers. Rasil PRO* contains three

active ingredients, including prothioconazole,

which is very strong on fusiarium and growers are very familiar with this molecule from using

Prosero* fungicide," she says. "Our level of confidence in this product is very high because

of the proven performance of the active

consistently backed that up."

ingredients. Both field and lab testing have

Raxii PRO offers both contact and systemic

protection, which Kroeker says is an important

consideration in a seed treatment. "There's a big banefit to having both," she says. "Contact fungicides are fast-acting and remove the

pathogen on the outside of the seed to prevent

the spread of those pathogens. But systemic

activity is also very important, as it gets rid of

smut and other diseases that are inside the

seed and protects the plant from infection

Kroeker says for a great information resource,

you can check out your provincial website and

other government resources to understand which diseases are problematic in your area. There can be a big difference from province

to province, so you need to find the source of

information that works best for your location.

For everything else you need to get your season

started right, Bayer SeedGrowth experts, along

with your Bayer Territory Sales Managers and

caused by soll-borne pathogens."

yield reductions is not present in Western Canada due to the harsher environment here.



ANT NEWS

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PROTECT YOUR FIELDS FROM DISEASE

RT, BAVER SEEDGROWTH SPECIALIST Bayer SeedGrowth

on wheet."

Seed- and soli-borne disease can rolly your crop of the yield potential before it is even gotten out of the ground. While many diseases are present, they can affect and impact crop types differently. Seed treatments that control the classes that take away your yield potential are the products you need to target.

"As Bayer SeedDooth" specialists, we are providing relation and grower with information in order to assist you in effectively using seed treatments to improve your crop and your yield." says Bitting Kooker. "For example, a predident may be intentional order of cases need mission and cool weather to datasit, but some discusses such as fusional mand Cs. sativus. Fourthin in dry, were readfact, whereas pythosis to study to the control of the control of the control of study and the control of the control of study and study and study and study and study stud

However, you know that the only thing predictable above, weather is that it is unpredictable. In rode to help your orgo thinks despite what may trappen in-season, a seed treatment can help protect the plant from the ground up. A good starting point, is on help with your predictable to grow of the plant from the ground up. A good starting point, is on have your seed dested of a like to get a full understanding of what you are dealing with notice for the season.

Seed testing will look at the vigour and generalisting robustal oil your seed, and other a full integral sound remarks their district services as a full integral sound remarks their districting sound seed policies of what you can expect from that seed. When yill remark your your look of disease in the Patri dish, but you make yound to concentrate on the once that are important for that rough," after says. "So for cereal seed, if you don't asset you have seen the Patri dish is some storage or secondary disease that work impact your yield. It is important to know what you are tooking for."

"Not every crop is susceptible to the same diseases, and not every disease has the same effect on different crops," says Krosker.
"For example, rikzoctonia in Western Canada can cause major losses in canala and pass,

can cause major losses in carrola and pass, but has shown to have no impact on wheat plant stands. Knowing which diseases can impact your yield potential in different crops is important when choosing the most effective seed treatment."

While misoctonia on wheat has been receiving a lot of attention in the United Kingdom and in the U.S., it is not presently an issue for restare Canadian cered growers. "There are 13 different strains for riscostonia, and A33 – the strain causing issues in the U.K. and the U.S. – has not been found in Canada," she says.

FIGHT FUSARIUM

USE BEST MANAGEMENT

- a Phone discourse how on
- Rotate crops from cessis to non-host crops (two years away from small coreal gains and three years or more away for comit; use pulses, cancle, or forage regurnes for all feast two coresoutive years in
- a Class Secret assessment thing production
- Limit fusionum and other disease seedling blight by breating seed with a fungicide the Paul 200.
- Apply a timely foliar fungicid (early flowering stage) to prevent shubble borne So infection.
- Limit Irrigation during
- Learn the classes symptoms and have a field acculing program.

OTHER MANAGEMENT STRATEGIES

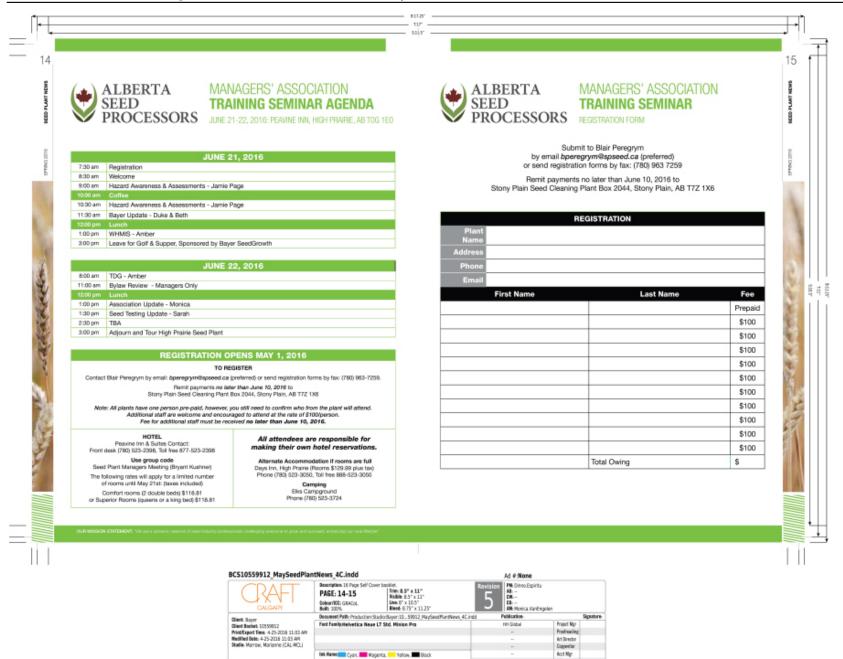
- Increased seeding rates reduce stiering and therefore shorten a field's overall flowering period, which decreases infection time susceptibility and improves Applicate performance.
- Stagger planting dates to avoid having all owned fields flowering simultaneously.
- Effectively chop and spread
- Residue burial via tillage ma hasten disease breakdown.



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